

Nawras CEO on key panel at Middle East Telco Summit in Dubai

**Ross Cormack joins regional telecom leaders at leading annual communications
event**

Muscat, 12 December 2011 – Nawras Chief Executive Officer, Ross Cormack, was recently invited to join the key panel at this year’s Middle East Telco Summit in Dubai. Nawras, a Qtel Group company, is a regular participant at the annual event where regional telecom leaders discuss the hot topics facing the industry today.

Cormack joined other panel members to discuss how the operator business model is transforming in the new era of web based social networking and new media communication. The panel explored the value of establishing partnerships with these new players and looked at ways to encourage investment from new players.

“Once again, the Middle East Telco Summit was enlightening and inspirational,” Cormack said afterwards. “It always provides a great networking opportunity and a chance to discuss best practises around the region and beyond. We are constantly looking for new and better ways to delight our customers and such events provide the opportunities to explore new services and different operations.”

Moderated by Mark Newman, CRO, Informa Telecoms and Media, other operators on the panel included Osman Sultan, CEO of du, Andrew Hanna, CCO of VIVA Bahrain and Medhat Amer, CIO Mobily, The panel also included Mohammad Gawdat from Google, Jigar Budhdev of Nimbuzz, Yahoo’s Ahmed Nassef and Ayman Irshaid from Areeba Areeba.

PRESS RELEASE



The Middle East Telco World Summit is the longest established and largest annual Middle Eastern telecoms event. Having evolved to reflect current market dynamics, in its 16th year the event embraced the entire telecommunications landscape in both its multi-streamed congress and accompanying exhibition.

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Notes to the Editor:

Nawras:

Omani Qatari Telecommunications Company SAOG was founded and registered in the Sultanate of Oman in December 2004. It launched its service in March 2005 as the challenger mobile operator in Oman operating under the name Nawras. Nawras was awarded the second fixed licence in Oman in 2009, and launched its international gateway in April 2010, its corporate fixed and broadband services in May 2010, and its residential fixed and broadband services in June 2010. Since 2010 Nawras has been an integrated services telecommunications operator and is currently serving around 2 million customers across the Sultanate. Following a successful IPO, Nawras is listed on the Muscat Stock Market (MSM) under the "nwr" ticker since 1 November 2010. Nawras is majority owned by the Qtel Group, a leading global telecommunications group, with a presence in 17 markets and a customer base of more than 77 million. Nawras also has a number of significant Omani shareholders which ensures that the company is strongly integrated into the Omani society. Nawras has won a number of awards including Innovation in HR Strategy 2011 from Asia's Best Employer Brand Awards, Outstanding Leader from TMT Finance Middle East 2011, Best IPO in the Middle East from emefinance magazine and Strategic Leadership Award from Global HR Excellence Awards 2011.

About the Qtel Group

The Qtel Group provides a full range of telecommunications services in Qatar and across its presence in 17 countries. Our vision is to be among the top 20 telecommunications companies in the world by 2020 through expansion in both the MENA region and South East Asia.

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